# A Perspective on Marijuana Legalization from Washington State

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# Plant Education

- Species and Sexes
- Female Cannabis
- Fertilized Cannabis

### **CANNABIS**

- Male and Female Plants
  - Grow from seeds
  - Year growing cycle in nature
    - Pre-Equinox: Vegetation
    - Post-Equinox: Flowering
  - Three species
    - Sativa -> Indica
    - Indica -> Afghanica
    - Ruderalis -> Sativa





#### All About the Female Plant



Maximize Flowering Mode

- Equinox moves Cannabis from veg to flower
- Held in flowering stage to maximize THC content
- Not pollinated

### Fertilized Cannabis = Hemp

• Essentially no THC



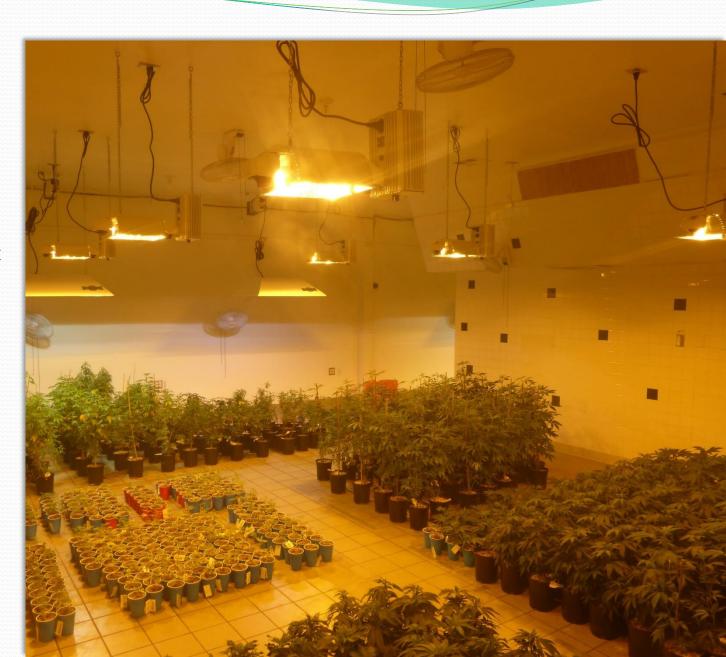
# **Grower Tour**

- Mother Room
- Clone/Veg Room
- Flowering Room
- Drying Room
- Processing Room
- Extraction
- Quarantine Room

# Mother Room

18-24 Hours of Light

- Perpetual Veg State
- Mother plants
- All Strains



### Clone/Veg Room

18-24 Hours of Light

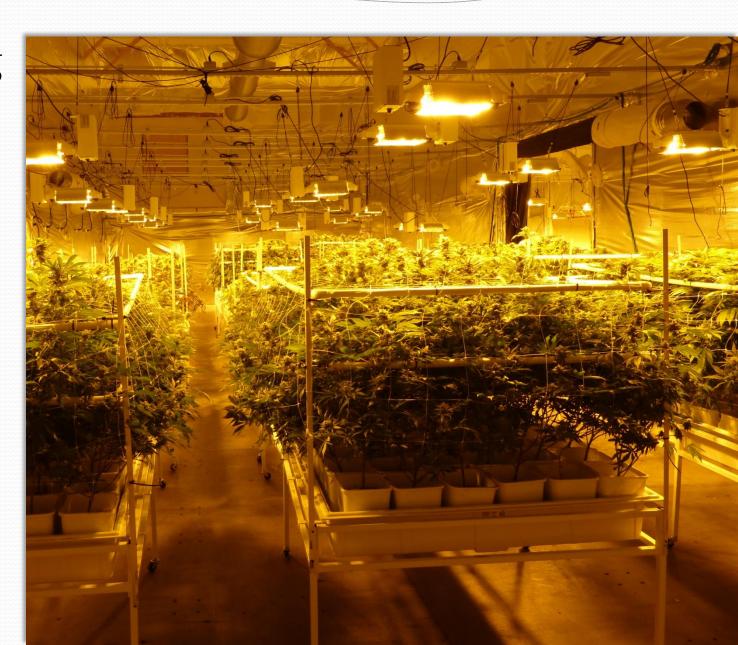
- T-5 Lighting
- 8-10 Weeks



## Flowering Room

#### 12 Hour Light

- TriggersFlowering
- HID Lights
- 8-10 Weeks
- High Energy



# **Drying Room**

Controlled Humidity

- Not too fast
- Not too slow
- THC degrades to CBN



# **Processing Room**

#### **Remove Leaves**

- Labor Intensive
- Little Waste
- Expensive Automation



# **Extraction Room**

#### CO<sub>2</sub> Method

- Uses Low Quality Product
- Runs 24/7
- Expensive
- Most Profitable



# Quarantine

#### 24 Hours

- Must Not Move
- Samples Sent to Lab



#### Recreational vs Medical

#### Cannabinoids

- Mainly in sticky resin (Terpene) ontrichomes
- 85 different cannabinoids-2 Main
  - Tetrahydrocannabinol(THC)
  - Cannabidiol(CBD)

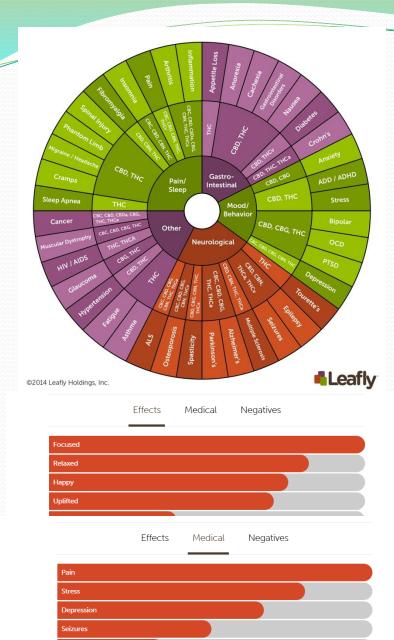
#### THC psychoactive ingredient

- Delta-9 and -8 mimic anandamide, neurotransmitter
- Analgesic (pain killer)
- Anti-tumor effects

#### CBD not psychoactive

- Relieves nausea, convulsion, anxiety.
- Anti-tumor effects
- Antipsychotic effects





Inflammation









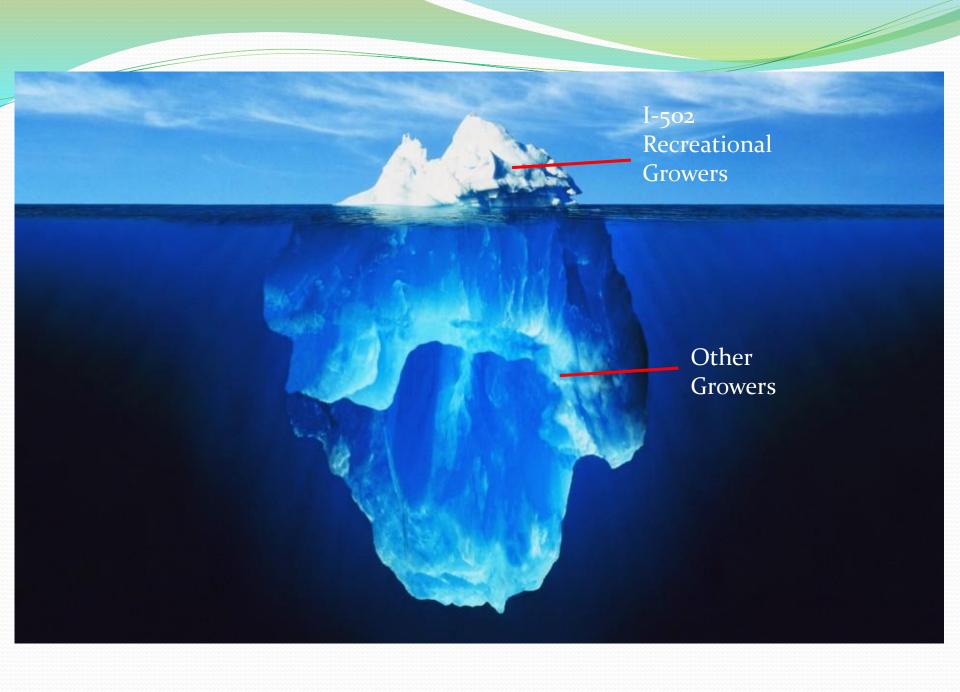
#### Strain Highlights

Charlotte's Web is a *Cannabis sativa* L. strain with less than 0.3% THC that has gained popularity as an option for treating seizures as well as a range of other medical conditions. This medical potency is due to its high-CBD content, which was specifically cultivated by Colorado breeders. The Stanley Brothers for a young epileptic patient named Charlotte. However, the thick 'web' of trichomes on Charlotte's flowers are also storied to have led to the name. This strain is effective with little to no psychoactive effects, making it great for those who don't want their medication to affect their daily tasks. Charlotte's powerful web may cause dizziness for some patients, so new users should be cautious. Overall, the flowers of this strain have a fresh pine aroma.

	Effects	Medical	Negatives
Dizzy			
Anxious			
Dry Eyes			
Dry Mouth			
Headache			

#### Flavors





### Medical Marijuana Market

Black Market



Grey Market



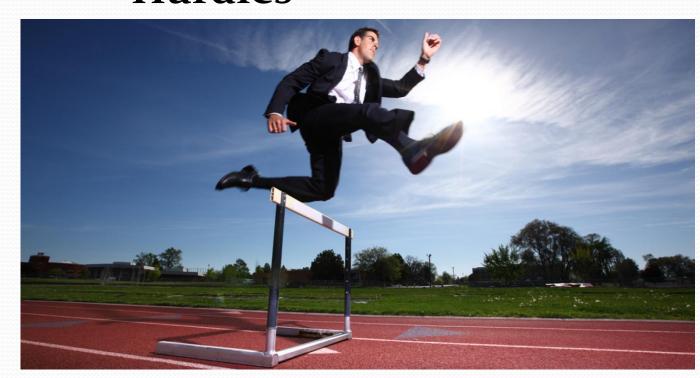
Legal

- Enforcement
- Market Price
- Product Demand
- Product Availability

# Grower Hurdles

### I-502 Business Hurdles

- Security
- THC% Max
- Fertilizers
- Pesticides
- HVAC
- Water
- Lighting
- Smell
- Seed to Sale Tracking
- No Federal Deductions
- Banking
- Zoning



# Banking

### **Cannabis Banking**

If money accepted from illegal activity it is money laundering.

- Bank managers must personally certify they have investigated the state license for all new business accounts.
- 23 week waiting period while background checks done.
- After open, bank management personally certify all money from legal, traceable source.
- Large fees for accounts, cash processed, and cash pickup/delivery.

# Utility Issues

- Customer Service
- Loss Prevention
- Utility Choices
- New Growers

#### **Customer Service**

- Cash problems
  - Security
  - Counting
  - Smell
- Account Credits
  - Limiting Overpay
  - Eliminating Payouts?



#### **Loss Prevention**

- Customer Services Identifying Potential Theft
  - Normal Usage?
  - Procedures for Identification of Customer Class
  - Interference with meter reads
  - Power diversion methods
  - Load profile
  - Tracking cash

# **Utility Choices**

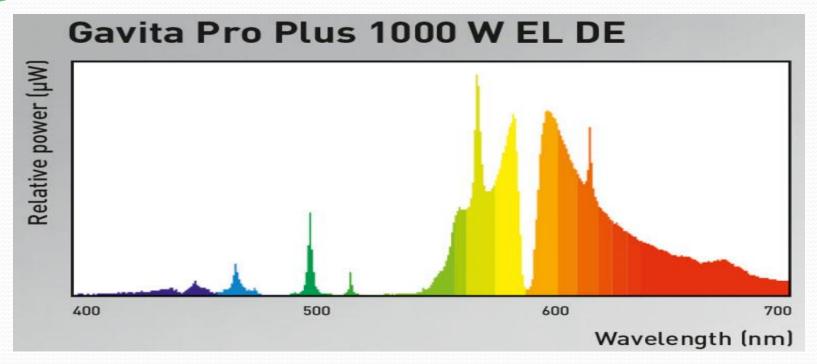


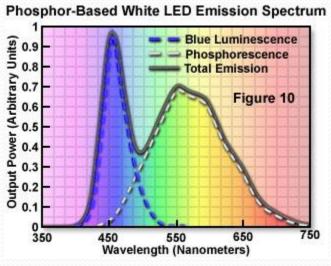
- Privacy vs. Public Good
- Worker Safety
- Relationship with growers
- Identifying Class of Customer?
- Single Point of Contact for Industry?

# Discussion/Questions









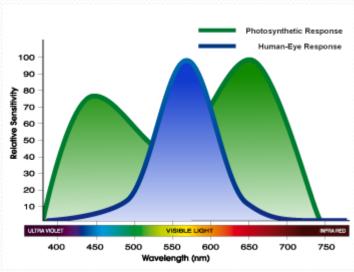
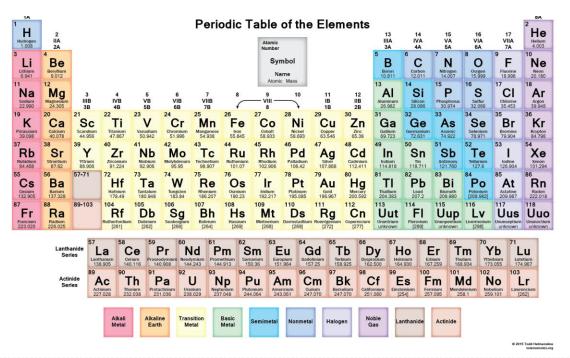


Table 1. Efficiency of individual LEDs at a drive current of 700 mA.

LED Color	Peak wavelength or color temperature	Photon efficiency <sup>z</sup> (μmol/J)	Electrical efficiency <sup>y</sup> (%)	Luminous efficiency <sup>x</sup> (lm/W)
Cool white	5650 Kelvin	1.52	33	111
Red	655 nm	1.72	32	47
Blue	455 nm	1.87	49	17

<sup>&</sup>lt;sup>z</sup>-Photon efficiency is the most appropriate measure for photosynthesis.

# Energy of photon $E = h \nu = h \frac{c}{\lambda}$



 $<sup>^{</sup>y}$ -The relationship between electrical efficiency and photon efficiency is dependent on wavelength (Plank's equation  $E = hc/\lambda$ ).

x-Luminous efficiency is shown to demonstrate how inappropriate it is as an indicator of lighting efficiency for plants.

Table 3. Photon efficiency and cost per mole of photons, assuming all photons (180°) are captured by plants.

Lamp type and Ballast	Fixture producer <sup>z</sup>	Electrical input (J/s or watts)	Photon output <sup>y</sup> (µmol/s)	Photon efficiency <sup>x</sup> (µmol/J)	Cost of one fixture (\$)	Fixtures needed per millimol/s <sup>v</sup>	Fixture cost per mol/s \$/(mol/s)	Electric cost per μmol photons <sup>u</sup> \$/ (μmol/s)yr	Five year electric cost per µmol photons <sup>t</sup> \$/ (µmol/s)yr
High Pressure Sodium									
400 W magnetic	Sunlight Supply	443	416	0.94	\$200	2.40	\$0.48	\$0.35	\$0.40
1000 W magnetic	Sunlight Supply	1067	1090	1.02	\$275	0.92	\$0.25	\$0.32	\$0.33
1000 W magnetic	PARsource GLXI	1004	1161	1.16	\$350	0.86	\$0.30	\$0.29	\$0.31
1000 W electronic	PARsource GLXI	1024	1333	1.30	\$380	0.75	\$0.29	\$0.25	\$0.28
1000 W electronic	PARsource GLXII	1026	1334	1.30	\$310	0.75	\$0.23	\$0.25	\$0.27
1000 W electronic	Gavita	1033	1751	1.70	\$500	0.57	\$0.29	\$0.19	\$0.23
1000 W electronic	ePapillon	1041	1767	1.70	\$600	0.57	\$0.34	\$0.19	\$0.24
LED									
red/blue	LSG	384	653	1.70	\$1,200	1.53	\$1.84	\$0.19	\$0.54
red/white	BML	326	541	1.66	\$1,000	1.85	\$1.85	\$0.20	\$0.54
red/white	LSG	390	634	1.63	\$1,200	1.58	\$1.89	\$0.20	\$0.55
red/white	Illumitex	279	390	1.40	\$1,400	2.56	\$3.59	\$0.24	\$0.92
red/white/blue	Lumigrow (Pro 325)	304	390	1.29	\$1,000	2.56	\$2.56	\$0.26	\$0.73
red/white	California Lightworks	337	350	1.04	\$1,000	2.85	\$2.85	\$0.32	\$0.85
multiple	Black Dog	339	339	1.00	\$950	2.95	\$2.80	\$0.33	\$0.85
red/white	Apache	169	163	0.96	\$860	6.14	\$5.28	\$0.34	\$1.35
red/blue	Lumigrow (ES330)	318	284	0.90	\$1,200	3.52	\$4.22	\$0.37	\$1.16
red/white	Hydrogrow	423	378	0.89	\$1,300	2.64	\$3.44	\$0.37	\$1.01
Ceramic Metal Halide									
315 W 3100 K	Cycloptics	337	491	1.46	\$640	2.04	\$1.30	\$0.23	\$0.46
315 W 4200 K	Cycloptics	340	468	1.38	\$640	2.14	\$1.37	\$0.24	\$0.48
2@315 W 3100 K	Boulderlamp	651	817	1.25	\$1,000	1.22	\$1.22	\$0.26	\$0.47
Fluorescent									
400 W induction	iGrow	394	374	0.95	\$1,200	2.68	\$3.21	\$0.35	\$0.94
60 W	T8	58	48	0.84	\$40	20.77	\$0.83	\$0.40	\$0.51