

Northeast Ohio Public Energy Council



Working for Communities, Residential
Customers and Small Businesses for 20 years.



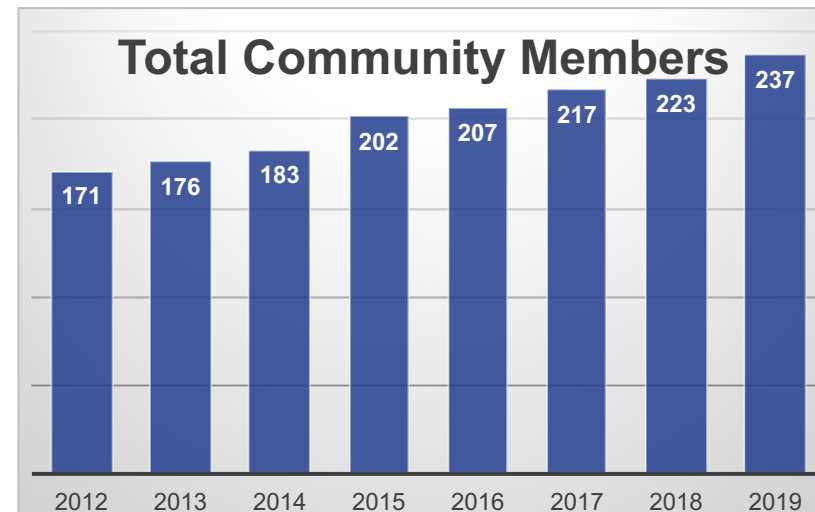


Largest Public Aggregation Group in the Nation

- 500,000+ electric and 400,000+ gas customers
- 237 communities in 19 counties

Continued Growth – since 2014

- 90+ new programs
- 55+ new member communities
- 8 new counties added
Fairfield, Richland, Clark, Mahoning,
Columbiana, Seneca, Stark & Athens



NOPEC is made up of:

NOPEC

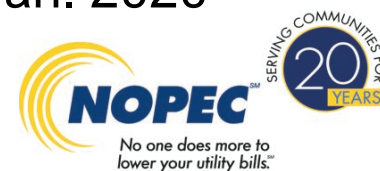
- Non-profit Council of Governments
- Operated by the members for the members

NOPEC, Inc.

- Non-profit 501(c)(4) Corporation
 - Operates NOPEC proprietary programming
 - Holder of Competitive Retail Energy Supplier Certification – Public Utilities Commission of Ohio required certification for all Retail Energy Suppliers

NOPEC Foundation

- Non-profit 501(c)(3) Corporation
 - Brand new entity – first official meeting scheduled Jan. 2020
 - Opportunity for Member Communities to receive funding to help with non-energy related problems



The NOPEC Mission

NOPEC exists to:

Serve our Member Communities and Consumers

NOPEC Core Focus:

Aggregate, Educate, and Advocate
To Maximize the Value of Membership

NOPEC has three “Uniques”:

1. Competitive Pricing
2. We Give Something Back
3. We’ve Got Your Back

We buy in bulk to save you money.

(Because you shouldn't pay more for the same thing.)



We buy bulk energy and pass the savings on to you



NOPEC – Three Uniques

WE GIVE SOMETHING BACK

On-Bill Give Backs

- Almost \$30 million in on-bill customer givebacks - \$9,200,000 in 2018

NOPEC Energized Community Grants

- \$18,700,000 grant awards in (2018 – 2020) over \$35,000,000 overall

NOPEC Event Sponsorship Programs

- \$600,000 sponsorship awards in past two years

Low Interest Commercial and Industrial Loans – Energy Improvement

- PACE Program and STEP Program – over \$2 Million and growing

Community Outreach Programs

- Senior programming and education tools for schools and libraries

NOPEC – Three Uniques

WE GIVE SOMETHING BACK

Do Not Knock Program

- Assists communities in managing door to door solicitation to enrolled households
- Turnkey program maintained by NOPEC

Preferred Pricing Program

- “At Cost” rates for NOPEC Member Governmental

NOPEC – Three Uniques

WE HAVE YOUR BACK

Consistently Competitive Pricing

- NOPEC is your safe alternative in a volatile market
- More product choices than competitors
 - Program price, variable price, One-year fixed, 2-year fixed
 - All products have 100% renewable option as well

Excellent Customer Service

- 24/7 customer call center (US based)
- Dedicated Full-time Relationship Manager for each community – 5 full-time employees

NOPEC – Three Uniques

WE HAVE YOUR BACK

Active Consumer Advocacy Presence

- Columbus and Washington DC
- More than 60 interventions in PUCO cases, including litigation at Ohio Supreme Court level